



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #010726
Entitled**

Transportation Services Payment Solutions

The following advertisement was placed November 13, 2025 in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, and South Carolina’s *The State*, November 14, 2025 in Oregon’s *Daily Journal of Commerce*, and the *Deseret News*, November 16, 2025 in *The Salt Lake Tribune* and November 13, 2025 and November 20, 2025 in *The Oklahoman*, *Indianapolis Star* and in *USA Today*, and November 14, 2025 and November 21, 2025 in *The Indiana Business Journal*.

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Transportation Services Payment Solutions to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 7, 2026 at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Abb India Limited	Kyna Cassandra del Valle
Accenture	Littlepay, Inc.
Access2Pay, Ltd.	Masabi, LLC dba Masabi, Ltd.
Agora Sport	MasterCard Canada ULC
Alta Planning + Design, Inc.	Mastercard International Incorporated
Ardent Technologies, Inc.	Mobility Capital Finance, Inc.
Aurionpro Transit America’s LLC dba Aurionpro Solutions, Limited	Moneris Solutions Corporation
Bidr Technologies, Inc.	MoveEV, Inc.
Biyaf Global, LLC	MSLS Holdings
Black Investors Enterprise, LLC	National Truck Protection Co., Inc.

Boson Motors	Northeastern Logistics
BPC AG dba BPC Banking Technologies AG	Paragon Identification SAS
CDW	Parkeon, Inc. dba Flowbird America, Inc.
Conduent State & Local Solutions, Inc.	PayIt, LLC
Cubic Transportation Systems, Inc.	Payzang, LLC
Custodia, Inc.	Prime Vendor, Inc.
DB Talent Consulting, LLC	Prodata PTexcellence, LLC
Deltek	PWXPress
Enghouse Transportation, LLC	Rebel Payments and Mobility Insights
Episode Six, Inc.	RideShark Corporation
eRepublic, Inc.	Scheidt & Bachmann USA, Inc.
FAIRTIQ AG dba FAIRTIQ, Ltd.	SONDA USA, Inc.
Fleet Labs, Inc.	The Faction Group, LLC
Fusion Global Technologies and Solutions, Inc.	Tikpay Pty Limited
Genfare, LLC dba Garival	TKH Security Park Assist
GiveCard Financial, Inc.	Token Transit, Inc.
GSA Contract Services	TT FASTER LLC dba FASTER Asset Solutions
Harty Enterprises Inc.	U.S. Bancorp
HirTechnology, LLC	U.S. Bank National Association
HL PRIORITY TRADING, LLC	UbiRider.com
HotSpot Parking, Inc.	Ubitransport, Inc. dba Matawan Mobility, LLC
Indra	Universal Smartcards, Inc.
Iteris, Inc.	Usio, Inc. dba Usio Output Solutions
Jawnt, Inc.	Venture Forwarding, Inc.
Kaizen Laboratories, Inc. dba Kaizen	Visa
Kuba, Inc.	W.S. Darley & Co.

All Proposals remained sealed within the Sourcwell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcwell Procurement Portal, on January 7, 2026, Central Time. Proposals were received from the following:

- Access2Pay, Ltd.
- Aurionpro Transit America’s, LLC dba Aurionpro Solutions, Limited
- BPC AG dba BPC Banking Technologies AG
- FAIRTIQ AG dba FAIRTIQ, Ltd.
- Genfare, LLC dba Garival
- Jawnt, Inc.
- Kaizen Laboratories, Inc. dba Kaizen
- Kuba, Inc.
- Masabi, LLC dba Masabi, Ltd.
- Mastercard International Incorporated
- Parkeon, Inc. dba Flowbird America, Inc.
- RideShark Corporation
- SONDA USA, Inc.
- Token Transit, Inc.
- TT FASTER LLC dba FASTER Asset Solutions
- U.S. Bank National Association

Ubitransport, Inc. dba Matawan Mobility LLC
Usio, Inc. dba Usio Output Solutions

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst
Ben James, Procurement Analyst II
Ashley Powers, Procurement Analyst I
David Gonzalez, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

Category 1: Prepaid Transportation Services Payment Solutions

Jawnt, Inc. was founded in 2022 with a mission to make transportation available to everyone. They have a US-based sales force along with a service force that is ready and willing to help Sourcewell participating agencies. Jawnt is offering the Jawnt Pass, a Visa branded, multi-wallet prepaid debit card, along with the Jawnt Platform. With two pricing models offered, one for commuter benefits and mobility wallets and the other for closed EMV cards, they offer a substantial discount from standard rates.

Matawan Mobility LLC dba Ubitransport Inc. first came to market in 2012. Since then, their solutions have been installed on over 30,000 vehicles across over 300 transit agencies. For Category 1, they offer physical pre-paid cards, virtual pre-paid accounts/digital wallets, and the back-office management services to support both of those options. They offer a substantial discount from their rates and prices for services and related hardware.

TT FASTER LLC dba FASTER Asset Solutions was established in 2019. Headquartered in Tennessee, they currently serve over 50 locations in 20 states. Their mobile application for ticketing, account funding, and fare validation can integrate with other programs. They are willing and able to serve all participating agencies in the United States with their large number of employees to provide support. Additionally, FASTER Asset Solutions provides comprehensive training programs for all their products and services at no additional cost to participating agencies. They offer many payment structured options, a competitive discount range, and volume discounts.

Usio, inc., was founded in 1998 and is headquartered in San Antonio, TX. Usio partners with Alta Planning and Design. Alta's sales force consists of twenty-three offices throughout the United States, and they have client experience in all fifty states. They are ready to serve Sourcewell participating entities with their competitive pricing.

Category 2: Fare Collection and Ticketing Transportation Payment Solutions Systems

Masabi LLC was founded in 2000 and has a long history with public transport fare payments. With their staff of over 35 people dedicated to supporting agencies of all sizes across North America along with their 350 employees in the service area. They are offering the Justride Platform for fare payments for all sizes of transit agencies. Masabi is offering a tiered subscription based SaaS framework with various pricing bands which provides great value to Sourcewell participating agencies.

Matawan Mobility LLC dba Ubitransport Inc. first came to market in 2012. Since then, their solutions have been installed on over 30,000 vehicles across over 300 transit agencies. For Category 2, they offer validation and ticketing devices, mobile payment collection systems, validation inspection devices, mobile pay-as-you-go ticketing solutions, and related supplies and services. They offer substantial discounts from their rates and prices for services and related hardware.

Parkeon, inc., (aka Flowbird America, Inc.) entered the US public transit market in 2009 and expanded into fare payment solutions in 2014. They offer fare collection devices, mobile ticketing technology, and back-office services designed to support transit agencies of all sizes. With twenty authorized distributors in the United States and an exclusive dealer in Canada, they are more than ready to serve Sourcewell participating entities. They offer a substantial pricing discount.

TT FASTER LLC dba FASTER Asset Solutions was established in 2019. Headquartered in Tennessee, they currently serve over 50 locations in 20 states. Their cloud-based administrative fare management system can integrate with other programs. They are willing and able to serve all participating agencies in the United States with their large number of employees to provide support. Additionally, TT FASTER LLC dba FASTER Asset Solutions provides comprehensive training programs for all their products and services at no additional cost to participating agencies. They offer many payment structured options, a competitive discount range, and volume discounts.


For these reasons, the following awards of Sourcewell **Master Agreement #010726** are recommended:

Category 1: Prepaid Transportation Services Payment Solutions

Jawnt, Inc.	#010726-JAWN
Matawan Mobility LLC dba Ubitransport Inc.	#010726-MATA
TT FASTER LLC dba FASTER Asset Solutions	#010726-FAST
Usio Inc. dba Usio Output Solutions	#010726-USIO

Category 2: Fare Collection and Ticketing Transportation Payment Solutions Systems

Masabi LLC	#010726-MASI
Matawan Mobility LLC dba Ubitransport Inc.	#010726-MATA
Parkeon, Inc. dba Flowbird America, Inc.	#010726-FLOW
TT FASTER LLC dba FASTER Asset Solutions	#010726-FAST

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 Senior Procurement Analyst

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 Ben James, Procurement Analyst II

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Ashley Powers

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Ashley Powers, Procurement Analyst I

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David Gonzalez

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David Gonzalez, Procurement Analyst I

STATEMENT OF COMPLIANCE

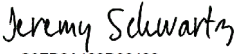
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #010726 Transportation Services Payment Solutions**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **May 19, 2026**.

Signed by:


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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer